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**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER
44863

**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 01/01/2003 AND ENDING 12/31/2003  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

FIMCO Securities Group, Inc.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

7170 W. Donges Bay Rd

(No. and Street)

Mequon

WI

53209

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Mark Henry

262-292-0612

(Area Code — Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Clifton Gunderson, LLP

(Name — if individual, state last, first, middle name)

10001 Innovation Drive

Milwaukee,

WI

53226

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:

- ☒ Certified Public Accountant  
☐ Public Accountant  
☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAR 18 2004**

**THOMSON  
FINANCIAL**

FOR OFFICIAL USE ONLY

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).


3/17/04

SEC 1410 (3-91)

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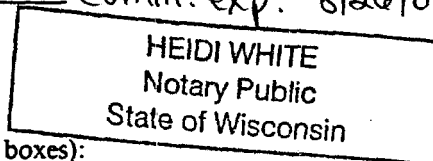
## OATH OR AFFIRMATION

I, Mark Henry, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of FIMCO Securities Group, Inc., as of December 31, ~~19~~2004, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

  
Signature  
Financial/Operations Principal  
Title

Heidi White  
Notary Public

comm. exp. 8/26/07



This report\*\* contains (check all applicable boxes):

- ☒ (a) Facing page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**FIMCO SECURITIES GROUP, INC.**  
Mequon, Wisconsin

**FINANCIAL STATEMENTS**  
December 31, 2003 and 2002

## TABLE OF CONTENTS

	PAGE
<b>INDEPENDENT AUDITOR'S REPORT .....</b>	<b>1</b>
<b>FINANCIAL STATEMENTS</b>	
Statements of Financial Condition .....	2
Statements of Operations .....	3
Statements of Changes in Stockholder's Equity .....	4
Statements of Cash Flows.....	5
Summary of Significant Accounting Policies .....	6
Notes to Financial Statements .....	7
<b>SUPPLEMENTAL INFORMATION .....</b>	<b>8</b>
Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission.....	9
Computation of Basic Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission .....	10
Computation for Determination of Reserve Requirements Under Rule 15c3-3 .....	11
Report of Internal Control.....	12

## Independent Auditor's Report

Board of Directors  
FIMCO Securities Group, Inc.  
Mequon, Wisconsin

We have audited the accompanying statements of financial condition of FIMCO Securities Group, Inc. as of December 31, 2003 and 2002, and the related statements of operations, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of FIMCO Securities Group, Inc. as of December 31, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is presented fairly, in all material respects, in relation to the basic financial statements taken as a whole.

*Clifton Gunderson LLP*

Milwaukee, Wisconsin  
January 19, 2004

**FIMCO SECURITIES GROUP, INC.**  
**STATEMENTS OF FINANCIAL CONDITION**  
**December 31, 2003 and 2002**

**ASSETS**

	<u><b>2003</b></u>	<u><b>2002</b></u>
Cash	\$ 32,651	\$ 68,568
Receivable from related parties	46,523	69,619
Advance to stockholder	501,500	501,500
Prepaid expenses	<u>4,580</u>	<u>-</u>
<b>TOTAL ASSETS</b>	<u><b>\$ 585,254</b></u>	<u><b>\$ 639,687</b></u>

**STOCKHOLDER'S EQUITY**

<b>TOTAL STOCKHOLDER'S EQUITY</b>	<u><b>\$ 585,254</b></u>	<u><b>\$ 639,687</b></u>
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These financial statements should be read only in connection with  
the accompanying summary of significant accounting policies  
and notes to financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**STATEMENTS OF OPERATIONS**  
**Years Ended December 31, 2003 and 2002**

	<u><b>2003</b></u>	<u><b>2002</b></u>
<b>REVENUES</b>		
Commission income	\$ 463,555	\$ 551,172
Investment income	<u>-</u>	<u>92</u>
Total revenues	<u>463,555</u>	<u>551,264</u>
<b>EXPENSES</b>		
Management fee expense	485,000	510,000
Professional fees	10,670	9,067
Insurance	583	1,503
Licensing fees and expenses	580	6,459
General and administrative	<u>21,155</u>	<u>2,602</u>
Total expenses	<u>517,988</u>	<u>529,631</u>
<b>NET INCOME (LOSS)</b>	<u><b>\$ (54,433)</b></u>	<u><b>\$ 21,633</b></u>

These financial statements should be read only in connection with  
the accompanying summary of significant accounting policies  
and notes to financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY**  
**Years Ended December 31, 2003 and 2002**

	<b>Common Stock - \$.01 Par Value; Authorized 9,000 Shares</b>		<b>Additional Paid-in Capital</b>	<b>Retained Earnings</b>	<b>Total Stockholder's Equity</b>
	<b><u>Shares</u></b>	<b><u>Amount</u></b>			
<b>BALANCE, DECEMBER 31, 2001</b>	100	\$ 1	\$ 199,999	\$ 418,054	\$ 618,054
Net income	<u>-</u>	<u>-</u>	<u>-</u>	<u>21,633</u>	<u>21,633</u>
<b>BALANCE, DECEMBER 31, 2002</b>	100	1	199,999	439,687	639,687
Net income (loss)	<u>-</u>	<u>-</u>	<u>-</u>	<u>(54,433)</u>	<u>(54,433)</u>
<b>BALANCE, DECEMBER 31, 2003</b>	<u>100</u>	<u>\$ 1</u>	<u>\$ 199,999</u>	<u>\$ 385,254</u>	<u>\$ 585,254</u>

These financial statements should be read only in connection with  
the accompanying summary of significant accounting policies  
and notes to financial statements.



**FIMCO SECURITIES GROUP, INC.**  
**STATEMENTS OF CASH FLOWS**  
**Years Ended December 31, 2003 and 2002**

	<u><b>2003</b></u>	<u><b>2002</b></u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income (loss)	\$ (54,433)	\$ 21,633
Effects of changes in operating assets:		
Prepaid expenses	<u>(4,580)</u>	<u>-</u>
Net cash provided by (used in) operating activities	(59,013)	21,633
 <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Collections on receivable from related parties	<u>23,096</u>	<u>1,892</u>
 <b>NET INCREASE (DECREASE) IN CASH</b>	(35,917)	23,525
 <b>NET CASH BEGINNING OF YEAR</b>	<u>68,568</u>	<u>45,043</u>
 <b>NET CASH END OF YEAR</b>	<u><u>\$ 32,651</u></u>	<u><u>\$ 68,568</u></u>

These financial statements should be read only in connection with  
the accompanying summary of significant accounting policies  
and notes to financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**  
**December 31, 2003 and 2002**

FIMCO Securities Group, Inc. (the Company) was incorporated on March 25, 1992 in the state of Wisconsin. The Company is registered as a broker and dealer in securities under the Securities Exchange Act of 1934. The Company markets securities, annuities, unit investment trusts and mutual funds through savings and loans, banks and other financial institutions. Transactions involving registered, traded equity securities are processed through a correspondent securities broker and dealer on a fully-disclosed basis. The Company's fiscal year ends December 31. Significant accounting policies followed by the Company are presented below.

**USE OF ESTIMATES IN PREPARING FINANCIAL STATEMENTS**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**LICENSING FEES**

Licensing fees are expensed as incurred.

**REVENUE AND EXPENSE RECOGNITION**

Customers' securities transactions are recorded on a trade date basis. Commission income is recorded as earned and related commission expense is recorded as incurred. Commission income from variable annuity transactions and ongoing monthly mutual fund share purchases is recognized when received.

**INCOME TAXES**

The Company has elected to have its earnings taxed directly to its stockholder for federal and state income tax purposes under subchapter S of the Internal Revenue Code. Accordingly, no provision for income taxes is made in the accompanying financial statements.

This information is an integral part of the accompanying financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**December 31, 2003 and 2002**

**NOTE 1 - RECEIVABLE FROM RELATED PARTIES**

Receivable from related parties is advances and expense reimbursement payments made for companies related through common ownership and is due on demand.

**NOTE 2 - ADVANCE TO STOCKHOLDER**

Advance to stockholder is due on demand and has no stated interest rate.

**NOTE 3 - RELATED-PARTY TRANSACTIONS**

The Company shares common occupancy and administrative costs with companies related through common ownership. The Company paid management fees of \$485,000 and \$510,000 for the years ended December 31, 2003 and 2002, respectively, to a company related through common ownership for the provision of administrative services. The fee, which may be waived, discharged, or increased at the discretion of the related company, need not be representative of the actual expenses incurred because both companies are owned 100% by the same stockholder.

**NOTE 4 - NET CAPITAL REQUIREMENTS**

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1.

At December 31, 2003 and 2002, respectively, the Company had net capital of \$37,231 and \$68,568, net capital in excess of the requirement of \$32,231 and \$63,568 and a net capital ratio of 0.0 to 1 and 0.0 to 1.

This information is an integral part of the accompanying financial statements.

## **SUPPLEMENTAL INFORMATION**

**FIMCO SECURITIES GROUP, INC.**  
**COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**December 31, 2003**

<b>TOTAL STOCKHOLDER'S EQUITY</b>	<b>\$ 585,254</b>
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**Nonallowable assets**

Receivable from related party	\$ 46,523
Advance to stockholder	<u>501,500</u>

Total nonallowable assets	<u>548,023</u>
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<b>NET CAPITAL</b>	<b><u>\$ 37,231</u></b>
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**Reconciliation with Company's Computation**  
**(included in Part IIA of Form X-17A-5 as of December 31, 2003)**

Net capital, as reported in Company's Part II (unaudited) focus report	\$ 32,651
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Audit adjustment to record prepaid expenses	<u>4,580</u>
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<b>Net capital per above</b>	<b><u>\$ 37,231</u></b>
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This information is an integral part of the accompanying financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**COMPUTATION OF BASIC NET CAPITAL UNDER RULE 15c3-1**  
**OF THE SECURITIES AND EXCHANGE COMMISSION**  
**December 31, 2003**

Aggregate Indebtedness	
Included in statement of financial condition	
Accounts payable, accrued expenses and other liabilities	<u>\$ -</u>
Computation of Basic Net Capital Requirement	
Minimum net capital required (6-2/3% of aggregate indebtedness)	<u>\$ -</u>
Minimum dollar net capital requirement of reporting broker or dealer	<u>\$ 5,000</u>
Net capital requirement	<u>\$ 5,000</u>
Excess net capital	<u>\$ 32,231</u>
Excess net capital at 1,000%	<u>\$ 32,231</u>
Ratio of aggregate indebtedness to net capital	<u>0.0 to 1</u>

This information is an integral part of the accompanying financial statements.

**FIMCO SECURITIES GROUP, INC.**  
**COMPUTATION FOR DETERMINATION OF**  
**RESERVE REQUIREMENTS UNDER RULE 15c3-3**  
**Year Ended December 31, 2003**

Broker-dealer is exempt from Rule 15c3-3. There were no security transactions during 2003.

This information is an integral part of the accompanying financial statements.

To the Board of Directors  
FIMCO Securities Group, Inc.  
Mequon, Wisconsin

In planning and performing our audit of the financial statements and supplemental schedules of FIMCO Securities Group, Inc. (the Company) for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

1. Making quarterly securities examinations, counts, verifications, comparisons.
2. Recordation of differences required by rule 17a-13.
3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.



Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

*Clifton Henderson LLP*

Milwaukee, Wisconsin  
January 19, 2004